

# INVESTED



**RELIANT**

2018 Annual Ministry Report  
**PUBLISHED 2019**

*"His master replied, 'Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master's happiness!'"*

**MATTHEW 25:21**

*from the* **EXECUTIVE DIRECTOR**

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One of our key values at Reliant is that we exist to help advance God's Kingdom by empowering missionaries. We believe that the embodiment of the gospel is personal—Jesus Christ in human flesh. From Creation to Redemption, God has worked in and through people. We believe that investment in the livelihood of missionaries, pastors, and their families is an active investment in the Kingdom of God.



In the Parable of the Talents, the master trusts that his talents will be stewarded and invested in a way that multiplies them for his glory. This past year was evidence of God's continuing work as more people invest all of who they are into Kingdom service. This Annual Ministry Report is a report of His faithfulness. We hope that as we share just a few of the many stories of men and women living on mission you will be encouraged. As Reliant expands, our commitment is to faithfully serve and invest in each missionary, so that stories like these will multiply in the churches and communities we serve.

Thank you for your commitment to supporting missionaries who are following Christ's call around the globe. It is an investment in people that is producing a harvest of lives transformed.

A handwritten signature in black ink that reads "Tom". The signature is stylized with a large, sweeping "T" and a cursive "om".

**TOM MAURIELLO**

## CJ WHITE [reliant.org/cj.white](https://reliant.org/cj.white)

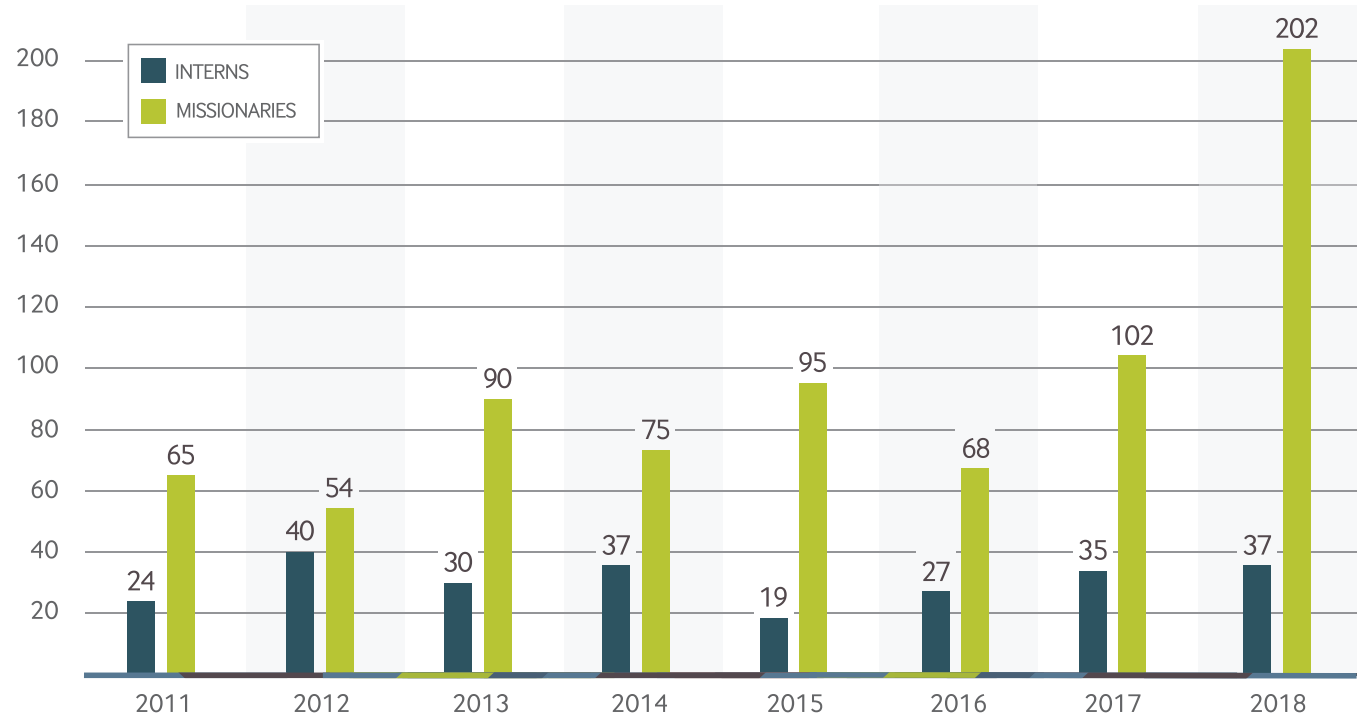
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Seven years ago I never could have imagined that I would be where I am today. Practically overnight, I went from taking professional photographs for a living into the journey of raising support to be equipped to plant a church. Since 2015, my family and I have been pursuing church planting with the desire to **show and share the Gospel of Christ and make disciples that will make disciples.**



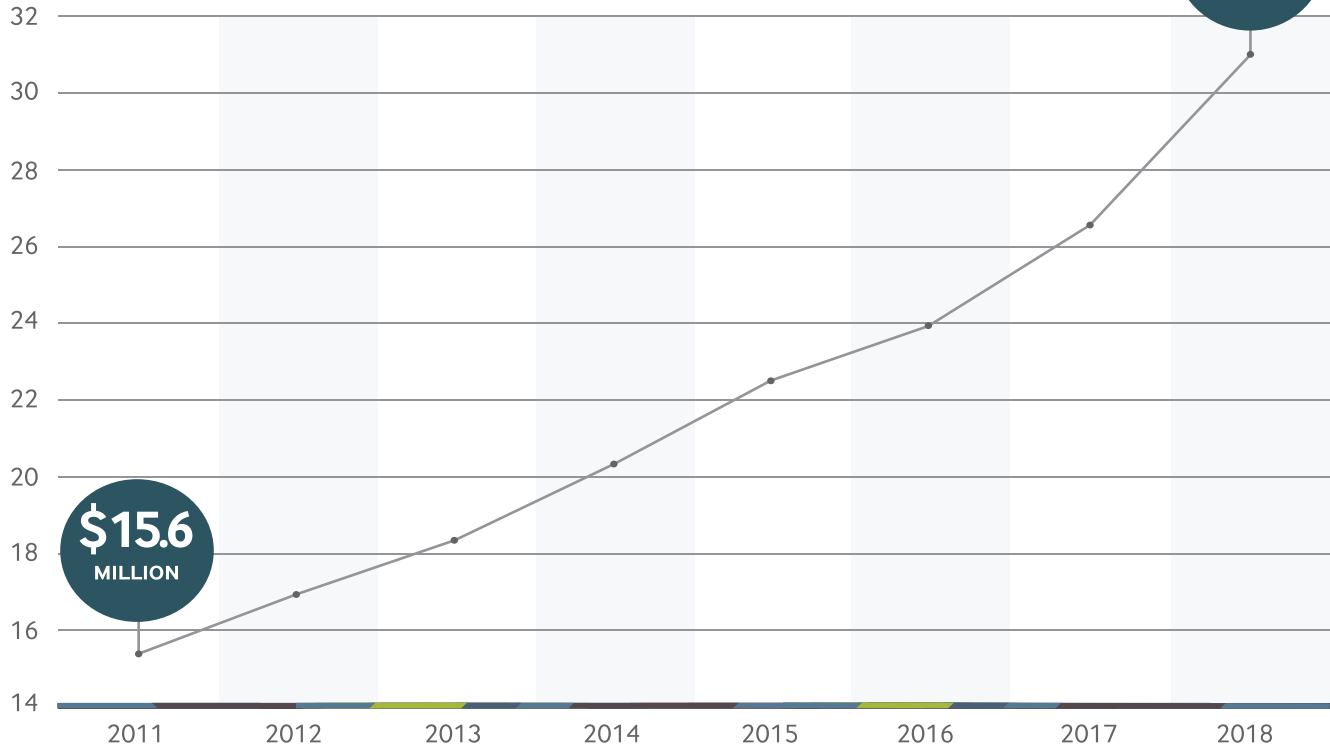
For the past two years I have been partnered with Reliant. At the beginning of my support raising journey I had no clue what to do or expect. If I had been asked beforehand if I trusted God I would have said “of course!”, but anyone who raises support knows that a deeper and stronger foundation of trust can be built throughout this process. Being with Reliant has been a blessing and a gift from God during this season of church planting. While I needed a team of individual supporters around my family to pursue this mission, in retrospect one of the biggest supporters has been Reliant. Not only have I been cared for spiritually and financially in being a part of the Reliant family, but I have also had the opportunity to coach and train new Reliant missionaries as well. It is amazing to walk alongside brothers and sisters on the journey of support raising and to help equip and encourage them to do what it is God has called them to do. We all need to be reminded not only of our calling, but of the One who called us and is providing all we need. Praise God for a team of people that walk this support raising journey with us and point us to the One who is holding all things together, Jesus Christ!

# NEW MISSIONARIES & INTERNS TRAINED



Some numbers have been updated from previous Annual Ministry Reports.

# GIVING TOWARD THE MINISTRIES OF MISSIONARIES



## CURTIS (& ALAINNA) GOODNIGHT [reliant.org/curtis.goodnight](https://reliant.org/curtis.goodnight)

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Initially the thought of raising support was terrifying to me and Alaina, but we knew God was leading us into a ministry context at Virginia Tech that would require it. The staff at Reliant gave us the practical tools and theological understanding to not just ask people for money, but to **truly invite people into a partnership with our ministry and what God is doing**. The help we received didn't stop after the initial staff training either. I have spent hours on the phone catching up with, being encouraged by, or getting a variety of questions answered by people in the Reliant office. The support that Reliant offers has allowed us to more fully focus on doing what God has called us to do at our local church, NLCF at Virginia Tech.

The freedom of mobility that Reliant gives is another huge blessing. In 2020 Alaina and I, Morgan and Enrique Solorzano, and Margaret Davis will be planting a church at Penn State. NLCF asked us to be on the church plant team and Reliant makes it so that financially we can transition to a new state, start a new church, and step into new roles while maintaining our current ministry team. Reliant's backing gives us one less thing to worry about as we follow God's exciting new direction for us. If you couldn't already tell, I'm happy to be a Reliant Missionary and I think the Kingdom of God is expanding because of their work.

## ALDIN FAFULOVIC [reliant.org/aldin.fafulovic](https://reliant.org/aldin.fafulovic)

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My name is Aldin Fafulovic and I am an international campus missionary with Reliant. A couple years ago the Lord awakened a passion within me to reach local and international students at Eastern Michigan University. Although I am originally from Bosnia and served there for a while, God used relationships, loss, grief, sacrifice, and a load of last minute miracles to get me to Ypsilanti, MI. As I've built relationships and have observed the crucial need for the gospel to be proclaimed in this town and the EMU campus, I've been led to join the whole-heartedly committed staff team at New Life Church, and use the ways God has gifted me to invest in His Kingdom here.



Discovering that there's a large population of internationals here, my passion to invest on this field kept growing. EMU has 1000 international students from 80 countries around the world who need to be exposed to the gospel. It's exciting that there's a possibility to boldly and wisely proclaim to many nations that they CAN be forgiven, and loved, and be reunited with their Creator eternally through Christ without having to earn His love, but receive the precious gift of grace! The choice to serve here was quite challenging and a sacrifice as my immediate family lives in Bosnia. God, in his sovereignty and mysterious ways has opened multiple doors for me to spread the gospel here: granting me a visa status that took a miracle and the hard work of office staff at Reliant to be approved, support raising that has and will be challenging since I'm not from here, and daily grace. The ministry at EMU has been blessed by the Lord. I've seen fruit and multiplication of multicultural students coming to Christ! I'm humbled by the impact on the lives of students from China, South Asia, Europe, Saudi Arabia, and locals. A melting pot of young students who get to hear the gospel, receive Jesus as their foundation and go out to make more disciples that multiply for God's glory and Kingdom.



## MISSIONARIES IN...

16 COUNTRIES



29 US STATES



178 CHURCHES & MINISTRIES



0 25 50 75 100 125 150 175



# CHARITABLE GIVING

	2018	2017	2016	2015
Recurring Gifts	\$25,321,497	\$22,421,948	\$20,479,360	\$19,392,322
Special Gifts	\$5,745,846	\$4,144,725	\$3,786,420	\$3,655,191
Total	\$31,067,343	\$26,618,446	\$24,298,061	\$23,094,623



## HAILEY LEAL [reliant.org/hailey.leal](https://reliant.org/hailey.leal)

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My name is Hailey and I am a Youth and Family Ministry Resident at Redeemer Church in Lubbock, TX. I had no idea that this could be my full-time job until it was presented to me through the two-year Residency Program made possible by Reliant. As daunting as the Ministry Team Development stage was, I cannot imagine being a part of full-time vocational ministry without first support raising. This allowed me to witness firsthand the Lord's faithfulness through the work of His Church.



Through each donor's financial investment, I am able to be a part of this ministry and seek to make disciples of students. Reliant has provided me with some of my closest friends, biggest encouragers, and a team of people that are for me and ultimately, for the work that the Lord is doing in Lubbock.

Investing in middle school and high school students has been the most humbling and life-giving thing I've ever taken part in. From discipling high school girls to planning Youth events and everything in between, it is just such a reminder of how sweet the Lord is to use broken people like me to hopefully make an eternal impact on the Kingdom. It truly brings me so much joy to pour into young girls and disciple them and care for their hearts. Students getting to hear the gospel preached every week and testimonies of lives being brought from death to life is worth celebrating and is worthy of my whole life!



## ALAN HABLE [reliant.org/alan.hable](https://reliant.org/alan.hable)

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I started as a college student in a church with Reliant missionaries. I remember their fervor for what God was doing on campus as well as their trust that God would provide for them through the support raising process. This shaped me deeply as I looked at what God was calling me to do. 15 years later, and 9 years of being supported through ministry partners, things look different. I married my wife Ashley, we had two kids, and yet we feel even more invested in what God is doing in the lives of college students. We love having people investing their hard earned money and their precious time in prayer for the work we're doing.

# INTERNAL REVENUES & EXPENSES

## Revenues

	2018	2017	CHANGE
Contributions	\$31,058,475	\$26,627,005	17%
Conference & Program Fees	\$413,771	\$355,313	16%
Investment Income (Loss)	\$11,310	\$105,849	-89%
Other Revenues	\$18,482	\$20,100	-8%
<b>Total Revenues</b>	<b>\$31,502,038</b>	<b>\$27,108,267</b>	<b>16%</b>

## Expenses

	2018	2017	CHANGE
U.S. Staff & Ministries	\$22,918,800	\$20,102,439	14%
International Staff & Ministries	\$3,848,931	\$3,267,113	18%
Conferences & Events	\$385,702	\$387,914	-1%
<b>Total Ministries &amp; Programs</b>	<b>\$27,153,433</b>	<b>\$23,757,466</b>	<b>14%</b>
Management & General	\$3,353,866	\$2,728,021	23%
<b>Total Expenses</b>	<b>\$30,507,298</b>	<b>\$26,485,487</b>	<b>15%</b>
<b>Excess over Expenses</b>	<b>\$994,740</b>	<b>\$622,780</b>	



Of each dollar, **89.3%** goes toward missionary accounts and **10.7%** goes toward running the mobilization support system.



*On behalf of the Reliant Central Team,*  
**THANK YOU! YOUR GIVING MAKES A DIFFERENCE.**

*from the* **DIRECTOR OF ORGANIZATIONAL AFFAIRS & TREASURER**

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Thank you for your faithful partnership with Reliant Mission. Through you, God graciously supplies the needed resources for this ministry. We never take this generous provision for granted. Thus, the ministry of Reliant continues to grow and expand because of our loyal ministry partners.

As you know, Reliant is committed to the highest standards of integrity, both financially and in our governance. We also want to keep you informed annually about the finances of the ministry that you support.

Our Christian board of directors, along with our Audit Review Committee, provides strong leadership and accountability for Reliant management. Since 1992, we have been a member of the Evangelical Council for Financial Accountability, which represents and reflects our commitments to transparency, careful oversight and honoring of charitable expectations.

As always, our 2018 financial records were audited by Capin Crouse, LLP, a national leader in nonprofit accounting. Their 2018 audit report is available upon request.



A stylized, handwritten signature in black ink that reads "David".

**DAVID MELDRUM-GREEN, CPA**



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WEA

MISSION NEXUS

NAE | National Association of  
**Evangelicals**