

Annual Ministry  
Report 2009





**TOM MAURIELLO**  
EXECUTIVE DIRECTOR

# Ministry Milestones

GCM celebrated 20 years in 2009

*Not to us, O Lord, not to us, but to your name give glory, for the sake of your steadfast love and your faithfulness! Psalm 115:1 (ESV)*

Great Commission Ministries exists to serve churches and ministries by mobilizing missionaries for the Great Commission. Our passion and hope is that through evangelism, discipleship and church planting we will be a part of seeing the next generation transformed through the Good News. 2009 was a year of vibrant ministry and we give God all of the glory for who He is, and what He has done.

In 2009 we celebrated our 20th anniversary. We are eternally grateful to those 23 men and women who were there at our beginnings in 1989. They responded to Jesus' call to 'follow Me' by serving as missionaries in their local churches. They are a strong witness and living example to the young men and women that are just now starting on their own path in ministry. John Hever, GCM Missionary for 20 years and pastor at h2o Church in Orlando expressed it this way: "Through GCM, God has given me the opportunity to fulfill my calling from Him, alongside men and women who are passionate for Christ." We look expectantly to the next 20 years and to what God is going to do through GCM!

With the faithful support and generous giving of our supporters we were able to send out 47 new missionaries to churches on college campuses, urban centers and international cities across the world. This accounted for eight percent growth in our overall missionary team. We continued our focus on recruiting, equipping and sending out new staff while building new ministry relationships, and the Lord has blessed those efforts.

Our missionaries on college campuses experienced tremendous fruit in 2009. GCM Churches experienced a 15 percent increase in Sunday attendance, 42 percent growth in small group attendance and a 21 percent increase in students engaged in leadership within their local church. We also built new partnerships with Hands and Feet Ministries, The Village Church in Texas and Shepherd Community Center in Indianapolis, along with serving a dozen church plants across the country.

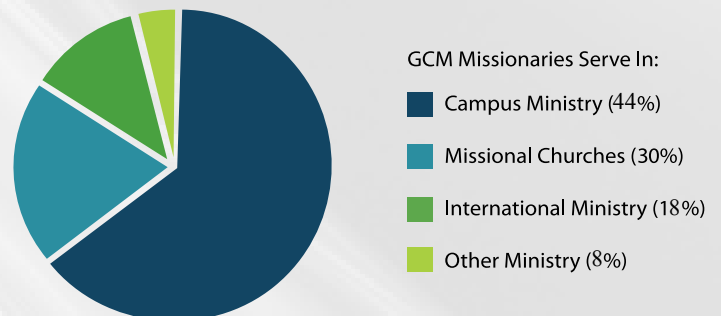
God has so richly blessed Great Commission Ministries in 2009! Will you join us in praying that He who has begun this good work will continue it through 2010 and beyond, and bring it to completion at the day of Jesus Christ? Thank you for joining with us in the task of sending so many out with the power of the Gospel!

*"Through GCM, God has given me the opportunity to fulfill my calling from Him, alongside men and women who are passionate for Christ."  
-John Hever*

*Tom*

## Missionary Staffing Program *(as of April 2010)*

<b>Full-Time Missionaries</b>	<b>183</b>
<b>Part-Time Missionaries</b>	<b>130</b>
<b>Churches where GCM missionaries serve</b>	<b>67</b>
<b>Countries where GCM missionaries serve</b>	<b>14</b>



# 2009 FINANCIALS

## Dear friends of GCM,

Thank you for your faithful partnership with Great Commission Ministries. Through you, God graciously supplies the needed financial resources for this ministry. We never take this blessing for granted. As stewards of those resources, we take our responsibilities very seriously. Therefore, we want to keep you informed annually about the finances of the ministry that you support.

GCM maintains a high degree of internal financial control that assures good stewardship and prudent business practices. The 2009 financial records were audited by the independent certified public accounting firm of Capin Crouse LLP. (A copy of their auditor's report is always available upon request from GCM.) In addition, an Audit Review Committee reviews and approves the annual audit. This Committee meets twice a year to insure that the highest standards of financial integrity are consistently maintained and that GCM adheres to the requirements of the Evangelical Council for Financial Accountability (ECFA).

GCM management is responsible for the financial information presented in this annual report. The deficit of (\$47,670) as shown in the 2009 Excess (Deficit) of Revenues over Expenses Section, represents ministry fund surpluses that were raised in the prior year, but were eventually spent in 2009.

The ministry of GCM continues to grow and expand because of our loyal ministry partners. As you can see, the majority of our ministry support comes through contributions from individuals like you. It's your generosity that allows us to advance the Kingdom of God. Thank you for being a vital part of spreading the gospel and helping to fulfill the Great Commission of our Lord Jesus Christ.

Sincerely in Christ,

David C. Meldrum-Green, GCM Finance Director & Treasurer



Revenues	2008	2009	%
Contributions	\$13,602,141	\$13,816,023	96.0%
Conference and Program Fees	329,285	280,676	1.94%
Investment Income (Loss)	(261,086)	291,374	2.02%
Other Revenues	21,339	5,812	0.04%
<b>Total Revenues</b>	<b>13,691,679</b>	<b>14,393,885</b>	<b>100%</b>

## Expenses

### Ministries & Programs

U.S. Staff & Ministries	9,558,335	10,256,488	71.0%
International Staff & Ministries	2,389,504	2,323,466	16.1%
Conferences & Events	314,535	273,588	1.9%
<b>Total Ministries &amp; Programs</b>	<b>12,262,374</b>	<b>12,853,542</b>	<b>89%</b>

### Supporting Services

Management & General	1,577,125	1,588,013	11%
<b>Total Expenses</b>	<b>13,839,499</b>	<b>14,441,555</b>	<b>100%</b>

**Excess (Deficit) of Revenues over Expenses**      **\$(147,820)**      **\$(47,670)**

Detail of 2009 Expenses	U.S. Staff & Ministries	Int'l Staff & Ministries	Conferences & Training Events	Management & General	Totals	%
Salaries & Benefits	\$9,742,241	\$1,668,913	\$10,454	\$996,209	\$12,417,817	86.0%
Travel & Meals	181,081	109,218	28,782	53,294	372,375	2.6%
Occupancy & Facilities	14,730	8,290	4,502	249,019	276,541	1.9%
Professional Fees	34,390	549	16,624	52,495	104,058	0.7%
Office Expenses	76,545	42,540	18,573	124,026	261,684	1.8%
Printing & Postage	26,035	5,774	8,255	79,933	119,997	0.8%
Conference Costs	5,843	95	179,407	10,784	196,129	1.4%
Contributions to Ministries	138,929	479,685	-	950	619,564	4.3%
Miscellaneous Expenses	36,694	8,402	6,991	21,303	73,390	0.5%
<b>Total Expenses</b>	<b>\$10,256,488</b>	<b>\$2,323,466</b>	<b>\$273,588</b>	<b>\$1,588,013</b>	<b>\$14,441,555</b>	<b>100%</b>
	71%	16%	2%	11%	100%	



## GREAT COMMISSION MINISTRIES

4037 Metric Drive, Suite 500  
PO Box 7101  
Winter Park, FL 32793  
407.671.9700  
877.614.4600 toll free  
www.gcmweb.org

Thomas Mauriello  
Executive Director

David Meldrum-Green  
Finance Director  
and Treasurer

## BOARD OF DIRECTORS

Greg Guevara  
*Chairman of the Board*  
Partner  
Bose, McKinney & Evans  
Indianapolis, IN

Dan Benson  
COO  
American Senior Communities  
Indianapolis, IN

David Bovenmyer  
Pastor  
Stonebrook Community  
Church, Ames, IA

Joe Dunn  
Managing Director  
Great Commission Europe  
Orlando, FL

Noel Heikkinen  
Pastor  
Riverview Church  
East Lansing, MI

James Kaufman, CPA  
Partner  
Ernst & Young  
Philadelphia, PA

Greg Van Nada  
Managing Director  
GCM Churches  
East Lansing, MI

James Winslow, CFP  
Vice President, Financial Advisor  
United Bank & Trust  
Ann Arbor, MI

JR Woodward  
Pastor  
Kairos Los Angeles  
Los Angeles, CA

EDITOR Deborah Kennedy  
DESIGN Jeannette Rogers  
© GCM INC., May 2010

# LOCATIONS

## Domestic:

In 2009 GCM missionaries served in 23 U.S. states, pictured right.

## International:

GCM missionaries also worked in 14 countries: Costa Rica, El Salvador, Germany, Honduras, Italy, Netherlands, Poland, South Africa, Spain, Ukraine, the United Kingdom, the United States, and two countries in East Asia.



GCM was founded in 1989 to mobilize staff to plant churches on U.S. college campuses. It has expanded over the years to serve missionaries in international, urban and missional churches and church plants. GCM missionaries are mobilized for the work of evangelism, discipleship and church planting.

G R E A T C O M M I S S I O N M I N I S T R I E S

## WHO WE ARE

“...go therefore and make disciples...” Mt. 28:19

As a 501c3 organization, GCM exists to train, employ and serve missionaries as they raise a team of supporters for their GCM ministry. Our services to missionaries include an eight-day intensive training in support-based ministry, personal coaching and follow-up conferences, salary and benefits, reimbursements, technical support, donor services, and grants for fundraising.

As a non-denominational evangelical organization, GCM values the autonomy of the local church and entrusts the spiritual oversight of its missionaries to local church leaders. This allows GCM to focus on what we do best—making ministry a sustainable profession.

## MEMBERSHIPS



The Evangelical Council for Financial Accountability is an accreditation agency holding its members to adhere to high standards that focus on board governance, financial transparency, integrity in fund-raising, and proper use of charity resources.



The National Association of Evangelicals is a fellowship of denominations, churches and organizations, serving the evangelical community through united action, cooperative ministry, and strategic planning.



The Mission Exchange is closely connected with the NAE and helps create partnerships between mission organizations. GCM's membership allows us to network with a diversity of organizations through live conferences and training events.